

## Lighting New Construction Incentive Application for Business Customers

A Cash Incentive Energy Efficiency Program brought to you by:



### Instructions for Use:

*For complete instructions, please refer to the Terms and Conditions on pages 6 and 7.*

**Step 1: Determine Eligibility.** Equipment must be new and installed in a business. Only new products that are exact product types listed in this application form are eligible for the prescriptive incentives described in this application. If the potential incentive is greater than \$10,000, review and pre-approval from the participating utility is required. Contact the utility to get pre-approval.

**Step 2: Install Equipment.** All equipment installed must be new. Used or preowned equipment does not qualify for incentives.

**Step 3: Complete and sign the application.** Complete the application and attach copies of all project invoices, including labor costs. Include manufacturer (OEM) specification sheets for lamps, ballasts, fixtures, and sensors installed.

**Step 4: Submit completed application.** A completed application and all supporting documents must be received by The Utility within 90 days of installation. Incomplete applications will cause delays in payment or denial of the application.

Email the application and all supporting documentation to [rebate@amu1.net](mailto:rebate@amu1.net)

OR

Mail or fax the application and all supporting documentation to:

Atlantic Municipal Utilities  
15 W 3rd Street  
Atlantic, IA 50022  
Phone: (712) 243-1395  
Fax: (712) 243-2028

Please note: Atlantic Municipal Utilities and its supplemental power supplier, Missouri River Energy Services, are offering this Bright Energy Solutions Program. Atlantic Municipal Utilities and Missouri River Energy Services together will be referred to as "The Utility" throughout this document.



Please visit [www.brightenergysolutions.com](http://www.brightenergysolutions.com) for more information about the Bright Energy Solutions® Programs.



A. LED Technologies					
Installed Equipment	Specifications		Quantity	Incentive Per Unit	Total Incentive
LED ENERGY STAR Screw-in LED Replacement Lamp	600 lumens or more. Spec sheet showing ENERGY STAR qualification required. <b>Indoor installations only.</b>			\$7.00	
	Less than 600 lumens. Spec sheet must be included verifying ENERGY STAR qualification. <b>Indoor installations only.</b>			\$6.00	
LED ENERGY STAR Screw-in Flood or Spot LED Replacement Lamp	420 lumens or more. Flood or spot reflector lamps only (such as BR or PAR lamps). Spec sheet must be included verifying ENERGY STAR certification. <b>Indoor installations only.</b>			\$9.00	
LED ENERGY STAR Recessed Can Downlight Fixture	LED recessed downlight fixture must be must be ENERGY STAR LED lighting qualified. <b>Indoor installations only.</b>			\$25.00	
4' LED Linear Lamp DLC QUALIFIED	LED lamp must be listed on the DesignLights™ Consortium (DLC) Qualified Product List under 4' Linear Replacement Lamps. See <a href="http://www.DesignLights.org">www.DesignLights.org</a> . <b>Indoors only.</b>			\$3.00	
LED Troffer DLC QUALIFIED	Less than 3000 Lumens	DesignLights Consortium Qualified 1x4, 2x2, and 2x4 LED fixtures. See <a href="http://www.DesignLights.org">www.DesignLights.org</a> for qualified product list.		\$4.00	
	3000 – 5799 Lumens			\$6.00	
	5800 Lumens and greater			\$9.00	
LED Troffer DLC PREMIUM QUALIFIED	Less than 3000 Lumens	DesignLights Consortium Premium Qualified 1x4, 2x2, and 2x4 LED fixtures. See <a href="http://www.DesignLights.org">www.DesignLights.org</a> for qualified product list		\$6.00	
	3000 – 5799 Lumens			\$9.00	
	5800 Lumens and greater			\$14.00	
Occupancy Sensor Controlling LED Refrigerated Case Lighting	Sensors in new refrigerated cases or installed in existing cases. LED must serve as the only source of light for the case. Incentive is per door. Sensor may control more than one door.			\$5.00 Per Door	
LED High-Bay Or Low-Bay	See Section C of this form on page 4.				
Other LED	Indoor DesignLights or ENERGY STAR qualified fixtures not noted here may be eligible for an incentive under the Custom Incentive Program. Contact the local municipal utility for details.				
				<b>Subtotal:</b>	

B. LED High or Low-Bay – DLC Listed High-Bay or Low-Bay LED Luminaires Only (See <a href="http://www.DesignLights.org">www.DesignLights.org</a> for DLC Qualified Product List)							
Installed Equipment	Specifications				Incentive Per Unit	Quantity	Total Incentive
LED High-Bay Or Low-Bay DLC Qualified	≤ 75W	DLC Listed High-Bay or Low-Bay LED Luminaires Only. See <a href="http://www.DesignLights.org">www.DesignLights.org</a> for DLC Qualified Product List.			\$35.00		
	≤ 110W				\$40.00		
	≤ 160W				\$60.00		
	≤ 275W				\$75.00		
	≤ 400W				\$100.00		
	>400W				\$140.00		
LED High-Bay Or Low-Bay DLC PREMIUM Qualified	≤ 75W	DLC PREMIUM Qualified High-Bay or Low-Bay LED Luminaires Only. See <a href="http://www.DesignLights.org">www.DesignLights.org</a> for DLC Qualified Product List.			\$40.00		
	≤ 110W				\$45.00		
	≤ 160W				\$70.00		
	≤ 275W				\$90.00		
	≤ 400W				\$110.00		
	>400W				\$160.00		
LED High or Low-Bay Occupancy Sensor Control	<ul style="list-style-type: none"> <li>This is an additional incentive to add occupancy sensors to control the high or low-bay LED fixtures listed above.</li> <li>The presence of occupancy sensor control must be clearly noted on the invoice.</li> <li>High or low-bay occupancy sensor incentives may not be combined with any other occupancy sensor incentive.</li> </ul>				\$10.00 Per Controlled Fixture		
<b>Subtotal:</b>						<b>\$</b>	

C. 4' Fluorescent Reduced Wattage T8 System - (With 28 Watt or Less Lamps + Electronic Ballasts)							
Installed Equipment	Specifications				Quantity	Incentive Per Unit	Total Incentive
T8 4ft Reduced Wattage System	1-lamp	28 watt or less lamps and electronic ballasts only.				\$3.00	
	2-lamp					\$4.00	
	3-lamp					\$7.00	
	4-lamp					\$9.00	
<b>Subtotal:</b>							

D. 4' Fluorescent High Performance T8 Lamps & Ballasts - (With CEE Qualified Lamps + Electronic Ballasts)							
Installed Equipment	Specifications				Quantity	Incentive Per Unit	Total Incentive
CEE Qualified T8 4ft High Performance System	1-lamp	Fixtures with CEE Qualified T8 Replacement Lamps and electronic ballasts. Lamps used must be listed in the CEE Commercial Lighting Qualifying List. See "Commercial Lighting" at <a href="http://www.cee1.org">www.cee1.org</a> for approved lamp list.				\$3.00	
	2-lamp					\$4.00	
	3-lamp					\$6.00	
	4-lamp					\$7.00	
<b>Subtotal:</b>							

E. T8 High-Bay Fluorescent Fixture with T8 Lamps and Electronic Ballasts					
Installed Equipment	Specifications		Quantity	Incentive Per Unit	Total Incentive
T8 4ft High Bay Fixture	3-lamp ≤ 115W	Install T8 fluorescent high bay fixtures using recommendations from a lighting professional (including lighting suppliers and contractors) using lighting design software to match the most efficient design to actual lighting needs. Typically used instead of pulse start metal halide fixtures.		\$20.00	
	4-lamp ≤ 155W			\$25.00	
	6-lamp ≤ 225W			\$50.00	
	8-lamp ≤ 305W			\$70.00	
	10-lamp ≤ 380W			\$100.00	
	12-lamp ≤ 450W			\$115.00	
High Bay Occupancy Sensor Control		<ul style="list-style-type: none"> <li>This is an additional incentive to add occupancy sensors to control the high bay fluorescent fixtures listed above.</li> <li>The presence of occupancy sensor control must be clearly noted on the invoice.</li> <li>Programmed or rapid start ballasts are highly recommended for controlled fixtures.</li> <li>High bay occupancy sensor incentives may not be combined with any other occupancy sensor incentive.</li> </ul>		\$10.00 Per Controlled Fixture	
				<b>Subtotal:</b>	

F. T5HO High Bay Fluorescent Fixture with T5HO Lamps and Electronic Ballasts					
Installed Equipment	Specifications		Quantity	Incentive Per Unit	Total Incentive
T5HO 4ft High Bay Fixture	2-lamp ≤ 125W	Install T5HO high bay fixtures using recommendations from a lighting professional (including lighting suppliers and contractors) using lighting design software to match the most efficient design to actual lighting needs. Typically used instead of metal halide fixtures.		\$25.00	
	3-lamp ≤ 185W			\$25.00	
	4-lamp ≤ 240W			\$50.00	
	6-lamp ≤ 365W			\$60.00	
	8-lamp ≤ 470W			\$90.00	
	10-lamp ≤ 590W			\$110.00	
High Bay Occupancy Sensor Control		<ul style="list-style-type: none"> <li>This is an additional incentive to add occupancy sensors to control the high bay fluorescent fixtures listed above.</li> <li>The presence of occupancy sensor control must be clearly noted on the invoice.</li> <li>Programmed or rapid start ballasts are highly recommended for controlled fixtures.</li> <li>High bay occupancy sensor incentives may not be combined with any other occupancy sensor incentive.</li> </ul>		\$10.00 Per Controlled Fixture	
				<b>Subtotal:</b>	

Summary of Incentives	
Subtotal Section A: LED Technologies	\$
Subtotal Section B: LED High-Bay or Low-Bay Fixtures	\$
Subtotal Section C: Reduced Wattage Fluorescent Fixtures	\$
Subtotal Section D: High Performance T8 With Approved Lamps	\$
Subtotal Section E: T8 High Bay Fluorescent Fixtures	\$
Subtotal Section F: T5HO High Bay Fluorescent Fixtures	\$
<b>Total Incentive:</b>	<b>\$</b>

Certifications and Signature					
<p>I hereby certify that: 1. The information contained in this application is accurate and complete; 2. All installation is complete and the unit(s) is operational prior to submitting application; 3. All rules of this incentive program have been followed; and 4. I have read and understand the terms and conditions applicable to this incentive program as set forth in this application, including those set forth on pages 6 and 7 below.</p> <p>The customer agrees to verification of equipment installation which may include a site inspection by a program or utility representative. The customer understands that it is not allowed to receive more than one incentive from this program on any piece of equipment. The customer agrees to indemnify, defend, hold harmless and release The Utility from any claims, damages, liabilities, costs and expenses (including reasonable attorneys' fees) arising from or relating to the removal, disposal, installation or operation of any equipment or related materials in connection with the programs described in this application, including any incidental, special or consequential damages.</p> <p>Please sign and complete all information below.</p>					
Signature	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td colspan="2" style="padding: 5px;">Print Name</td> </tr> <tr> <td style="width: 60%; padding: 5px;">Title (if applicable)</td> <td style="padding: 5px;">Date</td> </tr> </table>	Print Name		Title (if applicable)	Date
Print Name					
Title (if applicable)	Date				

Member Utility Use Only				
Date Received	Pre-Inspected? <input type="checkbox"/> Yes <input type="checkbox"/> No	Date Inspected:  Initials:	Post-Inspected? <input type="checkbox"/> Yes <input type="checkbox"/> No	Date Inspected:  Initials:
Incentive Approved <input type="checkbox"/> Yes <input type="checkbox"/> No	Amount :\$		Date Approved	
Utility or Program Representative				

# Lighting New Construction Incentive Application for Business Customers **2017**

- These incentives are offered by Missouri River Energy Services and its participating members. For questions regarding eligibility, call your local utility listed on the cover page of this application.
- Commercial, industrial, and governmental customers who purchase electricity from The Utility are eligible to participate in the Bright Energy Solutions® Lighting New Construction Incentive Program. Eligible equipment must be connected to an electric service billed under a commercial or industrial rate class by The Utility. Excludes equipment in residential spaces such as apartments.
- This program is applicable only to equipment that meets the detailed equipment specifications and requirements described in this application. The Utility will determine, in its discretion, whether such specifications and requirements are satisfied.
- Customers may not receive more than one incentive for each piece of equipment installed under this program or any combination of Bright Energy Solutions programs.

## TERMS AND CONDITIONS:

1. **Incentive Offer:** Projects, including all required installation, must be completed by December 31, 2017. A signed application and itemized invoices for materials and labor must be submitted to the participating utility at the address located on the cover page of this application within 90 calendar days of project completion. Please keep a copy for your records.
2. **Proof of Purchase:** This application must have complete information and be submitted with an invoice(s) itemizing the new equipment purchased and labor costs. The invoice(s) must indicate date of purchase, size, type, make, model, and total project cost. Manufacturer (OEM) specification sheets must also be included for all lamps, ballasts, fixtures, and sensors used.
3. **Compliance:**
  - a) All projects must comply with federal, state, and local codes.
  - b) All equipment must be new or retrofitted with new components per the program specifications. Used or rebuilt equipment is not eligible for incentives.
  - c) Equipment must meet specification requirements and be purchased, installed and operating prior to submitting an incentive application.
  - d) Customers may only receive one incentive per piece of qualifying equipment.
  - e) All projects for which more than \$10,000 in incentive payments are sought must be reviewed and approved by The Utility prior to the commencement of the project. Receipt of pre-approval does not guarantee incentive payments will be made. Incentive payments will be made only upon the customer's satisfaction of all terms and conditions of this program.
  - f) All terms and conditions of this application must be satisfied by the customer.
4. **Payment:** Once completed paperwork is submitted, incentive payments are usually made within 4-8 weeks. Incomplete applications will either delay payments or be denied. The Utility reserves the right to refuse payment and participation if the customer or the customer's contractor violates program rules and procedures.
5. **Inspection:** The Utility may conduct an inspection of the customer's facility to survey any installed projects. All projects exceeding \$10,000 of incentives will be inspected prior to incentive payment. The Utility may inspect customer records relating to incentives sought by the customer.
6. **Information Sharing:** The Utility reserves the right to publicize your participation in this program, unless you specifically request otherwise in writing. Information contained in this application may be shared with state boards, commissions, departments, and other Bright Energy Solutions participating utilities.
7. **Program Discretion:** Incentives are available on a first-come, first-served basis. This program and its incentive amounts are subject to change or termination without notice at the discretion of The Utility. Neither pre-approval of a project, nor any other action by The Utility, will entitle a customer to an incentive payment until the application is finally approved by The Utility.
8. **Logo Use:** Customers or trade allies may not use the name or logo of Bright Energy Solutions, The Utility, or any other participating utility in any marketing, advertising, or promotional material without written permission.
9. **Disclaimers:** The Utility
  - a) does not endorse any particular manufacturer, product, labor or system design by offering these programs;
  - b) will not be responsible for any tax liability imposed on the customer as a result of the payment of incentives;
  - c) does not expressly or implicitly warrant the installation or performance of installed equipment or any contractor's quality of work (contact the equipment manufacturer or contractor for warranties);
  - d) is not responsible for the proper disposal/recycling of any waste generated as a result of this project;
  - e) is not liable for any damage, injury, or loss of life arising from or relating to the removal, installation, or operation of any equipment, or any other action taken by the customer or The Utility, in connection with a project undertaken by the customer under the programs described in this application;
  - f) does not guarantee that a specific level of energy or cost savings will result from the implementation of energy efficiency measures or the use of products funded under this program.

## INCENTIVE LIMIT:

- Eligible customers may purchase and install qualifying equipment and receive an energy efficiency incentive of up to \$25,000 per customer, per calendar year. Payments for larger incentives may be allowed at the discretion of The Utility.
- An incentive exceeding \$10,000 must be reviewed and receive written approval from The Utility BEFORE project commencement.
- Total incentive will not exceed 75 percent of the project cost, including installation. If self-installed, incentives for items of equipment can be up to the purchase price of a specific item, but shall not exceed the Bright Energy Solutions incentives set by Missouri River Energy Services.
- Incentives for particular items of equipment and/or systems are limited as set forth in this application.